

May 9, 2018

Via Facsimile

Hon. Victor Marrero,
Daniel Patrick Moynihan United States Courthouse,
500 Pearl Street,
New York, New York 10007-1312.

Re: Strougo v. Barclays PLC, et al., No. 14-cv-05797-VM (S.D.N.Y.)

Dear Judge Marrero:

Defendants Barclays PLC and Barclays Capital Inc. ("Barclays") respectfully request a pre-motion conference regarding their anticipated motion for summary judgment. Although Defendants submitted a summary judgment pre-motion letter on July 29, 2016, Barclays submits this letter to address the Second Circuit's November 6, 2017 class certification decision, in which the Circuit rejected Plaintiffs' omission theory of liability—which Plaintiffs claimed was "the heart of this case"¹—and their attempt to invoke the *Affiliated Ute* presumption of reliance. After the Circuit's ruling, Plaintiffs' only remaining claim is that certain of Barclays' statements concerning its dark pool, LX, ("LX Statements") purportedly "maintained" the price of Barclays' ADS at levels reflecting investor confidence in Barclays' "integrity." But, there is no evidence that investors considered these statements material, or that they valued Barclays' ADS based on "integrity." Indeed, Plaintiffs already conceded to the Circuit that these "affirmative statements" were immaterial. Thus, there are no triable issues of fact on key elements that Plaintiffs are required to prove, and Barclays is entitled to summary judgment. Barclays requests permission for Defendants to file a joint summary judgment brief of not more than 40 pages.²

The alleged misstatements are immaterial. Plaintiffs' only remaining claims are based on alleged misstatements concerning LX that are indisputably immaterial. In April 2015, Judge Scheindlin dismissed the majority of the alleged misstatements in the Complaint because they were inactionable puffery or immaterial as a matter of law. The categories of misstatements dismissed were: (1) statements concerning business practices and risk controls, such as Barclays' pledge "to increase transparency and conduct [its] business in the right way" after "serious and widespread" misconduct involving alleged manipulation of LIBOR was announced in June 2012, and (2) statements regarding the Salz Report, such as Barclays aspiring to improve its "control and compliance culture" and restore its integrity. (ECF No. 38 at 22-30.) The Court also recognized that the remaining LX Statements were quantitatively immaterial as a matter of law, because "LX accounted for 0.1% of Barclays revenue" (*id.* at 35 & n.119), but allowed claims based on those statements to proceed because, given "Barclays' past scandals, its efforts to restore its reputation, and . . . misrepresentations that go to the heart of the firm's integrity and reputation," Judge Scheindlin could not, at the motion to dismiss stage, "conclude as a matter of law" that the statements were qualitatively immaterial. (*Id.* at 35-36.)

In response to those rulings, Plaintiffs pivoted their entire case, arguing that, "because LX accounted for a small fraction of Barclays' business, it is the *omitted* facts of unethical conduct that a reasonable investor would have found material, *not its affirmative*

¹ Pls.' Br. at 9, 15, 49, *Waggoner v. Barclays PLC*, No. 16-1912 (2d Cir. Aug. 29, 2016) ("Pls.' Br.").

² Defendants Jenkins and Diamond, jointly, and White have also submitted pre-motion letters. Barclays joins White's request for summary judgment on the ground that there is no evidence that Defendants acted with scienter.

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statements.” Pls.’ Br. at 49 (emphasis added). But the Second Circuit rejected Plaintiffs’ attempt to change their case from a misstatement action to one based on omissions, holding that *Affiliated Ute* does not “apply to misstatements whose only omission is the truth that the statement misrepresents.” *Waggoner v. Barclays PLC*, 875 F.3d 79, 96 (2d Cir. 2017).

Following this decision, Plaintiffs are not only prevented from pursuing an omissions case, they also can no longer pursue their affirmative misstatement case, because they have conceded—in their briefs and at oral argument before the Second Circuit—that “*investors would not have found the affirmative misstatements material.*” Pls.’ Br. at 15 (emphasis added); see also Oral Arg. Tr. at 28:16-22 (“LX was immaterial to the company’s financials. It was their illegal conduct and unethical conduct that was being hidden which was really material.”) And even if Plaintiffs had not so conceded, they cannot prove materiality: this Court has already ruled that the LX Statements were *quantitatively* immaterial as a matter of law (ECF No. 38 at 35 n.119), and Plaintiffs have no *evidence*—documentary, testimonial, or expert—to support their argument that the LX Statements were *qualitatively* material because they affected investors’ views of Barclays’ firm-wide “integrity” in light of prior scandals. (See Pls.’ Aug. 2, 2016 Letter, at 2.) Plaintiffs have argued that the LX Statements “maintained the price of Barclays’ securities at levels that reflected investor confidence in the integrity of the Company.” Pls.’ Br. at 3. But the LX Statements could not have “maintained” the price of Barclays ADS because Plaintiffs admit that they were immaterial and there is no evidence that Barclays’ investors considered these statements when making their investment decisions. See *Amgen Inc. v. Conn. Ret. Plans and Trust Funds*, 568 U.S. 455, 466-67 (2013) (“immaterial information, by definition, does not affect market price”). Moreover, the LX Statements had nothing to do with Barclays’ “integrity”—they concerned the manner in which Barclays operated specific tools offered to LX clients to manage exposure to aggressive trading in the dark pool. See *Dodona I, LLC v. Goldman Sachs & Co.*, 132 F. Supp. 3d 505, 514-17 (S.D.N.Y. 2015) (granting summary judgment where plaintiffs’ evidence was unrelated to the actionable claims).³ Thus, Plaintiffs’ “integrity” theory of fraud is merely a repackaged attempt to impose a duty to disclose corporate misconduct—a “duty” that has been firmly rejected by the Second Circuit. See *City of Pontiac Policemen’s and Firemen’s Ret. Sys. v. UBS AG*, 752 F.3d 173, 184 (2d Cir. 2014) (“As we have explained, disclosure is not a rite of confession and companies do not have a duty to disclose uncharged, unadjudicated wrongdoing.”) (alterations and quotations omitted).⁴

Even if the LX Statements concerned Barclays’ integrity, Plaintiffs offer no evidence to show that investors considered “integrity” when investing in Barclays’ ADS. Plaintiffs do not point to a *single* news report, analyst report, or any testimony suggesting that Barclays’ ADS investors valued the company during the Class Period based on the vague concept of “integrity.”

Finally, the decline in the price of Barclays’ ADS on the announcement of the action by, and related press statements of, the now-former NYAG does not, as Plaintiffs claim, provide evidence of the materiality of the LX Statements. Defendants’ expert has demonstrated that the price decline reflected investor concerns about regulatory scrutiny and potential fines (see James Report, Apr. 27, 2016 ¶ 36-46), but the Court need not address that question because Plaintiffs’ own allegations and evidence undermine their position. Plaintiffs contend that the price fell, not


³ In any event, the evidence in the record does not show that the LX Statements were actually false or misleading.

⁴ The Second Circuit has also rejected attempts by plaintiffs to create such a duty using past statements regarding the “integrity” of a company or a line of business. See, e.g., *Boca Raton Firefighters & Police Pension Fund v. Bahash*, 506 F. App’x 32, 37 (2d Cir. 2012).


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Sincerely,


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cc: All counsel of record (via e-mail)

The Clerk of Court is directed to enter into the public record of this action the letter above submitted to the Court by <u>the Barclays defendants</u> .	
SO ORDERED.	
<u>5-14-18</u>	
DATE	VICTOR MARRERO, U.S.D.J.